

## Application Engineer with a focus on Sales (f/m/d)

Unleash your potential in high-tech customer exchange - Shape the future of our innovative solutions with us!

## **YOUR TASKS**

- Professional support and further development of existing customer relationships and development of new customer potential while working on exciting projects in the automotive or aerospace sector, among others
- Independent business initiation through to successful conclusion
- · Definition and concept creation of individual customer solutions
- Carrying out laser acoustic measurements and training at the customer's premises and technical feasibility studies and application tests in the laser acoustics laboratory
- Presentations at **trade fairs** and **scientific conferences** as well as on-site at the customer's premises
- Preparation of project reports

## **YOUR PROFILE**

- Fascination for groundbreaking innovations and the willingness to deal intensively with a new type
  of acoustic evaluation technology
- Completed (or in final year) studies in physics, electrical engineering, mechanical engineering or similar
- Preferably relevant professional experience in the high-tech sector
- Prior knowledge of laser technology and acoustics
- High degree of creativity and flexibility in a start-up environment
- Experience in technical sales is an advantage
- Excellent written and spoken German and English skills
- Willingness to travel worldwide

We offer a part-time (minimum 32 hours/week) or full-time position in a young, highly interesting working environment with attractive pay. Our small company structure enables exceptionally fast decision-making. The minimum annual salary for this position is EUR 50.000,- (full-time); in addition, we offer overpayment in line with the market, depending on qualifications and experience. Each employee is given a great deal of freedom and responsibility for his or her area and plays a central role in the success of the company.



**XARION Laser Acoustics** is a young high-tech company based in Vienna. The patented laser-based sensor technology is unique and has won major international awards. Industry-leading companies from the semiconductor, aerospace and automotive industries such as Porsche, Audi, Airbus and NASA use our sensor solutions.

If you are enthusiastic about this challenging job, we look forward to receiving your e-mail application stating your availability:

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