

Project Manager & Technical Sales / Country Manager USA

Bring a European high-tech innovation to the USA! We are expanding into the U.S., and you can play a key role!

YOUR TASKS

- Managing, developing, and acquiring customers independently from first contact and designing tailored solutions to successful business closure
- Setting up and leading a test lab and end-assembly area for inspection systems, as well as a U.S. sales office
- Conducting laser-acoustic measurements, feasibility studies, and product demonstrations both in the Aerospace NDT Test Lab and on-site at customer facilities
- Preparing project reports, technical analyses, and application recommendations
- Representing XARION at trade shows, scientific conferences, and on-site customer visits
- Building a local customer pipeline and establishing a structured market presence in the USA, including networking and key account development

YOUR PROFILE

- U.S. citizenship
- Completed degree (minimum Master's) in a technical or engineering discipline (e.g. Aerospace, Mechanics, Materials Science, Physics...)
- At least 2 years of professional experience, ideally in aerospace or NDT, and possibly an existing network from university
- Relevant background in engineering, NDT, manufacturing, quality inspection, or ultrasonic testing
- Hands-on experience in lab work, test setups, optics, metrology, industrial quality testing, or laser technology
- Entrepreneurial spirit: confident, self-driven, strong personality
- Willingness to complete a 6-12-month onboarding in Vienna, followed by long-term work in the USA covering technology, applications, customers, and product portfolio
- High willingness to travel

WE OFFER

- Opportunity to be the driving force behind XARION's U.S. expansion. If you want to shape the future of materials testing and help establish XARION in the USA from the ground up, this is your moment!
- Entry-level salary during your time in Austria: €70,000 (full-time, higher depending on experience and qualifications).
- Work with award-winning technology that is redefining contactless ultrasonic testing.
- Collaborate with an international, high-tech team and gain exposure to cutting-edge industrial
 applications.



XARION Laser Acoustics is a high-tech company based in Vienna. Our patented, laser-based sensor technology enables a completely new form of ultrasonic testing - contact-free, precise, and high-resolution. This sets new standards in non-destructive material inspection and process monitoring. Industry-leading companies in the semiconductor, aerospace, and automotive sectors such as Porsche, Audi, Airbus, and NASA rely on our technology.

If you are enthusiastic about this challenging job, we look forward to receiving your e-mail application stating your availability

XARION Laser Acoustics Ghegastrasse 3 1030 Vienna Martin Wallner

m.wallner@xarion.com