

Junior Sales Engineer - High-Tech Materials Testing

Combine your technical expertise with challenging customer projects - kickstart your career at the interface of engineering and sales!

YOUR TASKS

- Interact with customers from the aerospace, automotive, and semiconductor industries, understand their technical challenges, and support them from solution concept to purchase decision
- Research potential new customers and markets and proactively reach out to relevant contacts; maintain structured documentation of customer data
- Prepare materials such as technical marketing content, presentations, and offers
- Accompany our team to trade shows, conferences, and on-site customer visits
- Assist with measurements and feasibility studies in the laser-acoustics lab, and support data analysis and presentation of measurement results

YOUR PROFILE

- Enthusiasm for groundbreaking innovations and joy in convincing customers of a novel acoustic testing technology
- Advanced studies in physics, electrical engineering, mechanical engineering, WIMB, materials science, or a related field
- · Technical understanding of laser, ultrasound, or measurement technology is a plus
- Interest in sales work, enjoyment of customer contact and presentations, strong communication and persuasion skills
- · High degree of creativity and flexibility in a young, dynamic company environment
- Excellent written and spoken German and English skills
- · Occasional travel as agreed

WE OFFER

- Entry into an innovative high-tech company with an international customer portfolio
- A versatile combination of technical work, lab activities, and customer contact
- · Direct collaboration with Sales, Product Management, and Application Development
- Development opportunities in technical sales
- Flexible part-time model (20h/week) ideal alongside studies
- Annual minimum salary of EUR 37,500 (full-time), with additional market-based overpayment depending on qualifications and experience



XARION Laser Acoustics is a high-tech company based in Vienna. Our patented, laser-based sensor technology enables a completely new form of ultrasonic testing - contact-free, precise, and high-resolution. This sets new standards in non-destructive material inspection and process monitoring. Industry-leading companies in the semiconductor, aerospace, and automotive sectors such as Porsche, Audi, Airbus, and NASA rely on our technology.

If you are enthusiastic about this challenging job, we look forward to receiving your e-mail application stating your availability

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