

Junior Sales Engineer – High-Tech Materials Testing

Combine your technical expertise with challenging customer projects – kickstart your career at the interface of engineering and sales!

YOUR TASKS

- Interact with customers from the **aerospace, automotive, and semiconductor industries**, understand their **technical challenges**, and support them **from solution concept to purchase decision**
- Research potential new customers and markets and proactively reach out to relevant contacts; maintain structured documentation of customer data
- Prepare materials such as **technical marketing content, presentations, and offers**
- Accompany our team to **trade shows, conferences, and on-site customer visits**
- Assist with **measurements and feasibility studies** in the **laser-acoustics lab**, and support data analysis and presentation of measurement results

YOUR PROFILE

- Enthusiasm for **groundbreaking innovations** and joy in **convincing customers** of a **novel acoustic testing technology**
- **Advanced studies** in **physics, electrical engineering, mechanical engineering, WIMB, materials science**, or a related field
- Technical understanding of **laser, ultrasound, or measurement technology** is a plus
- **Interest in sales work**, enjoyment of **customer contact** and presentations, **strong communication and persuasion skills**
- High degree of **creativity and flexibility** in a young, dynamic company environment
- Excellent written and spoken **German and English skills**
- **Occasional travel** as agreed

WE OFFER

- Entry into an **innovative high-tech company** with an **international customer portfolio**
- A versatile combination of technical work, lab activities, and customer contact
- Direct collaboration with **Sales, Product Management, and Application Development**
- **Development opportunities** in technical sales
- **Flexible part-time model (20h/week)** – ideal alongside studies
- **Annual minimum salary of EUR 37,500 (full-time)**, with additional **market-based overpayment** depending on **qualifications and experience**