

Application Engineer with a focus on Sales (f/m/d)

Unleash your potential in high-tech customer exchange - Shape the future of our innovative solutions with us!

YOUR TASKS

- **Professional support and further development** of existing **customer relationships** and **development of new customer potential** while working on exciting projects in the automotive or aerospace sector, among others
- **Independent business initiation** through to **successful conclusion**
- Definition and concept creation of individual customer solutions
- Carrying out **laser acoustic measurements** and training at the customer's premises and **technical feasibility studies** and **application tests** in the laser acoustics laboratory
- Presentations at **trade fairs** and **scientific conferences** as well as on-site at the customer's premises
- Preparation of **project reports**

YOUR PROFILE

- Fascination for groundbreaking innovations and the willingness to deal intensively with a **new type of acoustic evaluation technology**
- **Completed** (or in final year) **studies** in **physics, electrical engineering, mechanical engineering** or similar
- Preferably relevant **professional experience** in the high-tech sector
- Prior knowledge of **laser technology** and **acoustics**
- High degree of **creativity and flexibility** in a start-up environment
- **Experience in technical sales** is an advantage
- Excellent **written and spoken German and English** skills
- Willingness to **travel worldwide**

We offer a **part-time (minimum 32 hours/week) or full-time position** in a young, highly interesting working environment with attractive pay. Our small company structure enables exceptionally fast decision-making. The minimum **annual salary for this position is EUR 50.000,-** (full-time); in addition, we offer overpayment in line with the market, depending on **qualifications and experience**. Each employee is given a great deal of freedom and responsibility for his or her area and plays a **central role** in the success of the company.